

## **Sales Representative (m/f)**

### **Responsibilities:**

- Active contribution to the planning and realization of the sales targets
- Meeting assigned targets for profitable sales volume
- Presenting variety of products to clients - solutions to construction professionals
- Selling inovative products and unique services to existing customers
- Consultative approach to clients, delivering customized solutions
- Acquisition of new customers from assigned territory
- Negotiation of contracts and consulting on construction projects
- Sales meetings and field visits arrangement

### **Requirements:**

- Bachelor's degree
- Experience in similar jobs
- **Excellent written and spoken knowledge of English and Croatian language**
- PC literacy
- Driver's licence (B category)
- Learning agility, self-motivation, and flexibility

### **We offer:**

- Great possibility for learning and professional development
- Pleasant working atmosphere in an international environment